

I love how _____ is creating vibrant health and wellness in my own body through consistent use! As a _____ business owner, I am not only providing the world with powerful _____ and wellness products, but I am also building complete financial freedom by sharing it with others.

I am clear on my Why. I know why I am engaged in this business and I know exactly what dreams it is helping me create for myself and my family. I listen to my LifeVision first thing every day and feel incredibly confident in receiving each one of those dreams and goals. How grateful I am for _____ being the vehicle to bring them to me!

I am doing _____ as a serious business and I dedicate 8:30 to 11:30 each morning, working on it with focus. I feel grateful and excited to have a success system that I keep in a binder. This is a very tangible tool that I also share with my team. As a leader, I set the example for my entire organization by following **Daily, Weekly** and **Monthly Success Habits** that I have in my success binder.

During my focused business time, I immediately go to the contact section of my success binder and review my prospect list, always adding names as they come to me. I am optimistic about the outcome of each phone call I make. I recognize that each call I make is one step toward building a massive residual income. I am consistent in contacting a minimum of **2 new contacts a day**. These people come to my mind through inspiration or come into my life through my daily interactions. I make my phone calls two hours every morning when my mind is fresh and I have plenty of energy and passion. Because of my influence with people, I am able to create curiosity in the business that helps my prospects become anxious to search for more information. Ultimately, I schedule an appointment or invite them to a class that fits into their schedule.

Because of my diligence and consistency, I share the business opportunity with at least _____ **customers weekly** by inviting them to a business training or a one-on-one. I attract people with passion and drive that are seeking an opportunity and they recognize quickly that this is something they want to take hold of. I spend 30 minutes at 9:00 am on M-W-F sending emails and making calls.

I thrive as a teacher of wellness. Every week, I teach **at least 1 class and hold at least 1 one-on-one**. I present with confidence, passion and enthusiasm. I feel very confident in the way I present in my classes and also how I share the business opportunity; whether I am doing it one-on-one or in front of a large group. I am a woman of great courage! I take charge and others respect my confidence.

With ease I tell people what I do in my career. I know I am introducing them to something that can make a drastic difference in their life!! That makes it so easy to share this opportunity with them. People are interested in my work and what I do. I feel good about the work that I provide and enjoy the benefits of helping people.

My favorite part of my business is closing the deal. I am a master at it; it comes as naturally as breathing. I understand that closing a person is merely helping them recognize that NOW is the time for decision-making. They are excited about what I've shared with them and they are anxious to continue. My potential clients are comfortable with the manner that we transition to this close. I lead them gently to CHOICE and they make the correct one for them. I have learned to master this by practicing on friends and family many times. My expertise pays off, as I not only gain a new client but also income that provides for my needs and the needs of my family.

I am a powerful communicator. I have a great ability to help people make a confident decision with urgency. I help them recognize that there has never been a better time to take action. I am able to instill in them a confidence in _____ as a fabulous business for them.

My expertise pays off as I personally sponsor **3 new business builders** or more the first month I work the Success System and 1 each month after that. It feels amazing to add them to the "**Builders**" section of my Success Binder! I help each of them reach the rank they desire within 90 days of their enrollment. I am establishing a reputation for my ability to create a solid foundation in my organization and help my front line all maintain their commitment to _____ (rank) and beyond.

People can see that I am a leader who serves. I compel others to serve me because of my willingness to serve them. I daily look for ways to support and encourage my downline consultants. My success is measured by how many people I help become successful. It is so exciting and fulfilling to see those that I introduced to the business become hopeful about their financial future.

I am the type of leader that others want to follow. I am a positive influence for good to all that I associate with in this business. I have a system that can be duplicated and is efficient. I build up my team with positive comments. I appreciate and accept feedback that is given to help me improve.

I educate each new builder on my team about the **comp plan** and train my team to do the same. Each consultant understands the comp plan and our team goal of having 3 personally sponsored consultants within the first month that they start the business.

When I find a new builder, I help them engage in the business immediately and correctly from the moment they sign up. I explain that our team uses the Success System to build a solid foundation for our businesses. I teach the value and importance of being on a generous autoship and explain the importance of maintaining 150 PV each month, and finding 3 business builders within their first month who want to do the same.

I teach my team to share the products and business opportunity using the **4 Connections/4 Touches**. I get my new builders involved in the first week by asking them to schedule a class or meeting and begin inviting the people they want to share

these amazing products and opportunity with. I schedule a **Getting Started Training** with my new builders right away so that they have the information and tools to be successful from the beginning.

It is easy to see who my emerging leaders are. They follow the Success System down to the last detail and regularly update their LifeVision. They move to ACTION, I have created a great team of leaders. My team is energetic and has fun doing this business together. I hold weekly **Success Coaching Calls** with my team leaders, and inspire them to do the same for their leaders. I also enjoy the weekly Success Call with my upline leader and together we strategize ways for me to grow my business with purpose and power.

I keep my mind sharp and updated on the products and the business. I spend time daily self-educating myself in the "**Training**" section of my success binder in conjunction with the _____ website for product & business knowledge. It feels good to cross those boxes off! In addition, I model education by attending **monthly trainings**, live or Livestream, and teach my team to do the same.

I understand the vital importance of spending time each day on growing myself as an individual in order to attract new people into my sphere of influence. Therefore, my first business priority and most pivotal Success Habit is **Personal Development**. I spend at least a half hour each day – outside of my focused business time – listening to audio CD's or reading out of books that help me grow my leadership abilities and understand sales, network marketing, abundance principles and inspiring people. I love that I am in a business that allows me to grow in these ways and get paid to do it!

I have distinguished myself as a leader in _____ By July 31 I have hit _____ and by February 28..._____

My financial dreams are being met as I am consistently making at least \$5,000 per month or better, beginning October 31st. In _____, I make \$80,000 a year or better and am working approximately 20 hours a week. What a Lifestyle! This has blessed my life and my family as we are now able to enjoy every single thing in my LifeVision.

My business flows. I work hard but I also experience joy I'd never imagined. I know that I am building my family's future, and my own personal potential. It is worth it! I stick with it no matter what. I will be persistent, because I know that persistence is what creates success and miracles.