

As an Isagenix Executive, I am not only providing the world with powerful, life and health changing nutritional products but also a strategy and system to help myself and others build complete financial freedom. I love assisting people in getting out of debt, creating a long-term residual income and enjoying a life of freedom.

I am clear on my Why. I know why I am engaged in this business and I know exactly what dreams it is helping me create for myself and my family. I listen to my LifeVision first thing every day and feel incredibly confident in receiving each one of those dreams and goals. How grateful I am for Isagenix being the vehicle to bring them to me!

I am doing Isagenix as a serious business and I dedicate 8:30 to 12:30 each morning 5 days a week working on it with focus. My team and clients honor my business hours and they have many other resources to help them during my off hours such as other leaders, customer service, our FB coaching groups and recorded calls and videos.

During my focused business time, I go to the "Contacts" section of my Success Binder and review my prospect list, always adding names as they come to me. I am optimistic about the outcome of each phone call I make. I recognize that each call I make is one step toward building a massive residual income. I am consistent in contacting a minimum of 2 new contacts a day. These people come to my mind through inspiration or come into my life through my daily interactions. I make my phone calls two hours every morning when my mind is fresh and I have plenty of energy and passion. Because of my influence with people, I am able to create curiosity in the business that helps my prospects become anxious to search for more information. Ultimately, I schedule an appointment or invite them to a class that fits into their schedule.

Because of my diligence and consistency, I share the business opportunity with at least **8 customers weekly** by inviting them to a business training or a one-on-one. I attract people with passion and drive that are seeking an opportunity and they recognize quickly that this is something they want

to take hold of. I spend 30 minutes at 9:00 am on M-W-F sending emails and making calls.

I thrive as a teacher of wellness. Every week, I teach **at least 1 class and hold at least 1 one-on-one**. I present with confidence, passion and enthusiasm. I feel very confident in the way I present in my classes and also how I share the business opportunity; whether I am doing it one-on-one or in front of a large group. I am a woman of great courage! I take charge and tell people what to do. They respect my confidence.

With ease I tell people what I do in my career. I know I am introducing them to something that can make a drastic difference in their life!! That makes it so easy to share this opportunity with them. People are interested in my work and what I do. I feel good about the work that I provide and enjoy the benefits of helping people.

My favorite part of my business is closing the deal. I am a master at it; it comes as naturally as breathing. I understand that closing a person is merely helping them recognize that NOW is the time for decision-making. They are excited about what I've shared with them and they are anxious to continue. My potential clients are comfortable with the manner that we transition to this close. I lead them gently to CHOICE and they make the correct one for them. I have learned to master this by practicing on friends and family many times. My expertise pays off, as I not only gain a new client but also income that provides for my needs and the needs of my family.

I am a powerful communicator. I have a great ability to help people make a confident decision with urgency. I help them recognize that there has never been a better time to take action. I am able to instill in them a confidence in Isagenix as a fabulous business for them.

My expertise pays off as I personally sponsor 3 new people my first month and 1 each month after that. I help each of them reach the rank they desire within 90 days of their enrollment. I am establishing a reputation for my ability to create a solid foundation in my organization and help my front line all maintain their commitment to Crystal and beyond.

As a leader, I set the example for my entire organization by following the Daily, Weekly and Monthly Success Habits. I feel blessed to lead the fastest growing team in Isagenix, Team _____. As a leader, I set the pace for my entire organization with urgency. When I enroll a new associate, I create urgency for them to create income within the first 72 hours and help them engage in the business correctly from the moment they sign up. I easily explain to them the Wealth Building System, (You+2 , Them + 2) and also the A, C, D, M, E presentation that teaches them how to create an extra \$3050 in their first 30-90 days by reaching the rank of Crystal Executive.

I simply direct them to the homework at Isagenix Business.com and have them follow those steps and get back to me. I know that I have an obligation to get them started off right and then what they do after that is simply up to them. I feel confident I have provided the best instructions to help them create success in their own business. They feel the urgency and begin checking off each step and get back to me when they are completed.

I am the type of leader that others want to follow. I am a positive influence for good to all that I associate with in this business. I have a system that can be duplicated and is efficient. I build up my team with positive comments. It is easy to see who my emerging leaders are. They follow our team Success plan down to the last detail and regularly update their LifeVision. They move to ACTION, I have created a great team of leaders. My team is energetic and has fun doing this business together. I hold weekly **Success Coaching Calls** with my team leaders, and inspire them to do the same for their leaders. I also enjoy the weekly Success Call with my upline leader and together we strategize ways for me to grow my business with purpose and power.

My team is energetic and has fun doing this business together. I am a leader that serves. I induce others to serve me because of my willingness to serve them. I daily look for ways to support and encourage my down-line and side-line distributors. My success is measured by how many people I help become successful. It is so exciting and fulfilling to see those that I introduced to the business become hopeful about their financial future. I am developing a self-motivated, result- oriented group of new leaders every 90 days that I simply provide direction, correction and

encouragement. They have a large circle of influence and trust and authority in their circle of friends and they eagerly follow my instructions and become Consultant quickly and begin creating Consultants themselves.

I understand the vital importance of spending time each day on growing myself as an individual in order to attract new people into my sphere of influence. Therefore, my first business priority and most pivotal Success Habit is **Personal Development**. I spend at least a half hour each day – outside of my focused business time – listening to audio CD's or reading out of books that help me grow my leadership abilities and understand sales, network marketing, abundance principles and inspiring people. I love that I am in a business that allows me to grow in these ways and get paid to do it!

I have distinguished myself as a leader in Isagenix. By _____(date)I have hit _____(rank)

My financial dreams are being met as I am consistently making at least \$5,000 per month or better, beginning October 31, 2013. In 2014, I make \$80,000 a year or better and am working approximately 20 hours a week. What a Lifestyle! This has blessed my life and my family as we are now able to enjoy every single thing in my LifeVision.

My business flows. I work hard and sacrifice, but I also experience joy I'd never imagined. I know that I am building my family's future, and my own personal potential. It is worth it! I stick with it no matter what. I will be persistent, because I know that persistence is what creates success and miracles.